Avita Community Partners Board of Directors Meeting Minutes

DATE: June 22, 2010		TIME: 8:12 p.m 8:40 p.m.		
PLACE: Board Room @ Administrative Office		PRESIDING: Desiree' Reddick-Head, Board Chair		
Attendance				
Quentin Carr	⊠ Yes □ No	Lewis McAfee	☐ Yes ⊠ No	
Al Gonzalez	⊠ Yes □ No	Anne Mundy	🔀 Yes 🗌 No	
Joe Hirsch	⊠ Yes □ No	Desiree' Reddick-Head		
Laurice Jennings	⊠ Yes □ No	Sarah Ruckstaetter	☐ Yes ⊠ No	

Marilyn Woodruff

Alice Worthan

13 Filled Positions (3 Vacancies)

Shelley Johnson

Rufus Larkin

Deborah Mack

⊠ Yes □

⊠ Yes [

No

No

No

Agenda Items/Key Discussion Points	Outcomes (Decisions, Action Items)	By Whom	By When
Spotlight on Services	Crisis Stabilization Program Presentation by Joe Rutherford, Roger Scott, and Victor Bowers. The following documents were distributed.		
	 Letter to Dr. Shelp – Joe reviewed the letter to Dr. Shelp with our requests. Dr. Shelp put together a task force to address the needs from the DOJ suit. Pat Miller who reports to the governor has worked with Dr. Shelp. 		
	 CSP Request—this document was written to address questions from the Department of Behavioral Health and Developmental Disabilities. Joe reviewed the hospital utilization table. Business Plan 		
	Last week the Executive Team met with Audrey Sumner and Charles Fetner. They reviewed our proposal. Ms. Sumner and Mr. Fetner also met with Laurelwood to negotiate taking clients who need longer in patient care and we would take clients who needed a stay less than 8 days.		
	Questions/Discussion How will this affect employment for staff? Roger discussed the staffing needs for the program which is outlined on page 12 of the business plan.		
	Our fiscal projections did not include selling beds to Medicaid CMOs. If we sell 3–4 beds a month = \$2,500 per bed.		

Yes 🔀 No

⊠ Yes ☐ No

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	Victor presented the Business Plan.		
	Page 12 shows the costs associated with running the		
	program. There will be 3 shifts plus a weekend shift.		
	Victor reviewed pages 1-11 of the Business Plan		
	◆ Program Business Description		
	Opportunity		
	• Marketing		
	• Operations		
	Technology		
	Finance with projected P&Ls		
	Estimated cash flows with the bank loan and credit		
	line		
	By FY12 the program should start showing a margin. The construction loan would be paid back over 2 years.		
	CEO Report—Joe Rutherford		
	Medical Director Transition Plan—an interim plan is being		
	developed. Dr. Rubenow has been talking with some		
	doctors outside of Avita to help with the transition and to		
	provide oversight after he leaves. On July 14th, 4:30 – 6:30		
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	pm, there will be a reception for Dr. Rubenow and board members are invited to attend.		
	Regional Contract Allocations for FY11—Developmental		
	disabilities realized a 5.6% reduction and adult mental		
	health received a 3.2% increase.		
	Supportive Housing—Joe and Victor attended a presentation		
	in Macon last week. There are Federal HUD funds to		
	develop housing for special needs population.		
	May's financial shows a loss for the month of \$175,000.		
	Factors contributing to the loss include a drop in Medicaid		
	revenue, the purchase of 2 vans for our developmental		
	disability programs and locum tenens expense. Budget		
	meetings were held with the region leadership teams. Joe		
	has issued a directive to the teams that the budgets must		
	breakeven or show a small margin this next fiscal year.		
Welcome & Call to	The June meeting of the Board of Directors was called to		
Order	order by Board Chair, Desiree' Reddick-Head at 8:12 p.m.		
Approval of Agenda	Motion to approve the agenda was made by Al Gonzalez;		
ipprovation Agenda	second by Deborah Mack. Motion carried.		
Determine Presence of			
Serennine Liesenre Ol	A destruit was present with 10 board members attending	1	

Agenda Items/Key Discussion Points			By When
Review of Minutes	Motion to approve the May minutes was made by Quentin Carr; second by Shelley Johnson. Motion carried.		
Business	Crisis Stabilization Program Quentin Carr made the following motion. "I move that the Board approve Avita's development and operation of a Crisis Stabilization Program contingent upon receiving an adequate increase in contractual funding, specific for this purpose".		
	Discussion Anne Mundy asked if we contacted the bank for a loan and did we ask for funding from the state. Have we looked at projections down the road based on the state cutting funding? Yes. Is the loan a monthly payback? There are 2 loans; construction loan and a 2 year payback loan. Anne asked for the opinion of the finance committee—Quentin feels good about moving forward and it is a good way to diversify our revenue. Al—if you look at what the state is doing with the hospitals it makes sense to move in this direction and he has faith in the ability of Joe, Victor and the Executive Team. Rufus—do we have an alternative plan if we don't stay in this business and what would we do with the unit? There are no guarantees that the state will fund the program. We could still market and sell to Medicaid and other 3 rd party payors.		
	Al Gonzalez seconded the motion made by Quentin Carr. Desiree' Reddick-Head called for the vote by asking those in favor to raise their hand. Vote was unanimous so motion carried.		
	Al Gonzalez made the following motion. "I want to make a motion to the Board of Directors to approve the signing of the Letters of Commitment with the Regions Bank for the Construction Loan and Line of Credit sources of funding".		
	Discussion Credit Line Purpose—the state is getting ready to change payors for Medicaid. When the state changed in the past this caused revenue disruption. The credit line will be used to buy equipment and to operate the program. The bank understands we have to have board approval.		

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	Alice Worthan seconded the motion made by Al Gonzalez. Desiree' Reddick-Head called for the vote by asking those in favor to raise their hand. Vote was unanimous so motion carried.		
Adjournment	Motion to adjourn to committees by Anne Mundy; second by Desiree' Reddick-Head. Motion carried and the June Board meeting was adjourned to committees at 8:40 p.m.		

Chair's signature indicating approval:

Desiree' Reddick-Head

Date Approved

Respectfully submitted,

Regina Liusham Regina Grisham

Recording Secretary